



Europe's leading trade fair for asparagus and berry production with agricultural direct marketing

Become an exhibitor at the industry's no. 1 trade fair.

# Gain customers, maintain network and present **new products!**









Wednesday/Thursday

## Nov. 20-21, 2024 MESSE KARLSRUHE



#### **Impressive facts:**

- 430 exhibitors from 12 countries
- Over **5,500** international sector specialist visitors from **37** countries = 5,500 decision makers ready to make purchases and check out innovations
- Two exhibitions one date: Agriculture and direct marketing closely integrated
- Ideal date at a central location
- **High returns** for **low booth rental prices**
- **■** Comprehensive supporting program

#### **An innovative industry:**

Asparagus producers are a leading force in the German vegetable sector, and the same is true of strawberry cultivators in the ever-growing berry sector. Few agricultural fields are seeing as much innovation as producers and marketers of asparagus and strawberries:

- Round about **24,000 hectares** of cultivated acreage for asparagus
- Over **14,000 hectares** of cultivated acreage for strawberries
- Over 1.4 billion EUR revenues in Germany alone

### **Direct marketing pays off!**

The trend towards regional shopping is unbroken. This is reflected in a high value added to the direct marketing. In order to optimally position themselves against the competition, direct marketers have a high investment requirement. Use this potential, present your company at expoDirekt and benefit from first-class know-how and new contacts!







# expoSE und expoDirekt

The perfect market place for your products and services



#### **Production**

Seedlings New varieties **Farliness** Irrigation Fertilization Plant Protection

#### **Technology**

Machinery **Specialist Tractors** Resources Preparation Software Staff Workwear **GPS** applications

#### **Service** Advice

Services Journals Associations

#### Marketing **Packaging**

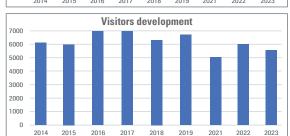
Storage Farm shop equipment Sales Promotion Advertising Range Supplements

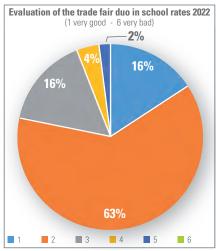
### expoSE and expoDirekt - the decision-maker platform for Europe

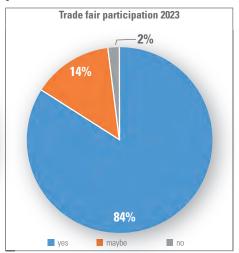
High exhibitor quality and a consistent focus on professional attendees (99% trade visitors) have made the dual trade fairs what they are today: the absolute hot-spot for production and direct marketing in the asparagus and berry sectors.

#### High quality that pays - developments at the dual trade fairs over the last nine years:











### An ideal date, perfect exhibition location and inexpensive prices

- At the end of November, growers have time to find out more about new products and services and to invest for the coming season.
- Thanks to its central location in Europe, the Messe Karlsruhe is easy to access.
- With inexpensive booth rental prices starting at 48 euros per square meter and low additional costs, we make the decision to present at our trade fair duo easily.

# An example of your favorable trade fair presentation:

Surface for corner stand (12 sqm)  $\in$  624,-Entry in list of exhibitors  $\in$  40,-**Total:**  $\in$  664,-

Optional:

Rear and side walls (7 walls  $x \in 48$ ,-)  $\in 336$ ,-Power connection: 230 V/ 3 kW  $\in 166$ ,-and flat-rate power consumption

#### The organisation behind it all

The Verband Süddeutscher Spargel- und Erdbeeranbauer e.V. (VSSE) (Association of asparagus- and strawberrygrowers Southern Germany) has put on the events since their inception. **expoSE** (since 1996) and **expoDirekt** (since 2011). As a nationwide representative of asparagus and berry growers in southern Germany, the association currently has roughly 630 members. The VSSE is an expert insider in all areas and on all levels of the industry.



#### **NEW: Stone Fruit Forum**

#### Focus: Varieties on November 20, 2024

For the first time, there will be the Kernobstforum - Sorten I Trends I Technik at the **expoSE**. The stone fruit experts Peter Hilsendegen, DLR Rheinpfalz, and Thorsten Espey, LVWO Weinsberg, will give lectures on the topics of cherries and plums and present and explain new trends in varieties, culture management and cultivation technology. Furthermore, breeders will present their new varieties in short presentations.

### Your contact partners for all questions around expoSE and expoDirekt:



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Register now at www.expo-se.de/for-exhibitors/

